RSE/Scottish Enterprise Fellowships

Celebrating 20 Years of Growing Successful Entrepreneurs

9.30 - 20.30, 15 November 2017

The Hub,
348-350 Castlehill,
Edinburgh,
EH1 2NE
Welcome

Professor Jocelyn Bell Burnell
President of the Royal Society of Edinburgh

Welcome all to this event which celebrates the 20th Anniversary of Scottish Enterprise supported RSE Enterprise Fellowships.

It gives me great pleasure to host such a celebratory event that enables us to reflect on 20 years of growing successful entrepreneurs in Scotland. Bringing together the like-minded individuals who hail from a range of sectors and disciplines, I hope that this gathering provides an opportunity for us all to commend and acknowledge the commercial successes coming out of academia here in Scotland.

RSE Enterprise Fellowships are designed to encourage and support science and technology researchers to develop into successful entrepreneurs. The Fellowships enable individuals to advance the commercial potential of existing research whilst supporting them with a year’s salary, business training, business development funding and access to mentors, business experts and professional advisers.

Enterprise Fellowships are administered by the RSE and are funded by Scottish Enterprise, BBSRC, STFC and NERC (pilot scheme). The Fellowships were created following the Commercialisation Inquiry of 1996, which included the Scottish Government, Scottish Enterprise and the RSE. Over this time, Scottish Enterprise has supported 158 Enterprise Fellows, representing an investment of over £13.4 million with a cost per fellow on average of £85,000. STFC joined the scheme in 2002 and BBSRC in 2005. NERC joined the programme in 2016 with a pilot scheme to support 5 Enterprise Fellows working within NERC’s remit of terrestrial, marine, freshwater, science-based archaeology, atmospheric and polar sciences, and Earth observation.

We are now celebrating 20 years of the programme funded by Scottish Enterprise. These awards are aimed specifically at enabling the development of new, high-growth businesses based in Scotland. Today Scottish Enterprise supported Enterprise Fellowships comprise the majority of the programme.

Back in 1997 there were just four Scottish Enterprise supported Fellowships offered. Now the scheme has grown to allow for two cohorts of Enterprise Fellows (all funders) per year which enables aspiring entrepreneurs to access the programme at the right time so that they can capitalise on being ‘first to market’ if appropriate. Each year there is on average 16 Fellows going through the programme (all funders) across all science and technology sectors.

We are very proud of the successes of the RSE Enterprise Fellowship programme and of those Enterprise Fellows who go on to create the exciting companies that we will be hearing more about during today’s event.

#EFs20Yrs
Programme

09.30 Registration with coffee/tea
10.20 Welcome from Professor Jocelyn Bell Burnell, RSE President
10.30 Keynote Speech:
John Swinney, Deputy First Minister of Scotland
10.45 Presentations from former Scottish Enterprise supported RSE Enterprise Fellows
“This was my journey/how did we get here?”
11.45 Enterprise Fellows Q&A
12.15 Keynote Speech:
“Challenges for today’s entrepreneurs and how they can be addressed for the future”
Speaker: Sandy Kennedy, Chief Executive, Entrepreneurial Scotland
12.30 Q&A
12.45 Lunch/networking around Enterprise Fellows’ business stands
13.30 Discussion session:
“The future for high growth high tech start-ups”
Chair: Eleanor Mitchell, Scottish Enterprise
14.30 Discussion session:
“The future environment for academics moving into enterprise”
Chair: Professor Grahame Bulfield CBE FRSE
15.15 Coffee/tea break
15.45 Discussion session:
“Stimuli for innovation in the future”
Chair: Shonaig Macpherson CBE FRSE
16.30 Closing plenary
Edward Cunningham CBE FRSE, Chair of the Enterprise Fellowships Programme
Professor Jocelyn Bell Burnell, RSE President
16.45 Drinks reception
18.00 Dinner
After dinner speaker: Sir Jim McDonald FREng FRSE
Chair: Edward Cunningham CBE FRSE
20.30 Close
Speakers/Session Chairs

Professor Jocelyn Bell Burnell DBE, FRS, PRSE, MRIA

Jocelyn Bell Burnell inadvertently discovered pulsars as a graduate student in radio astronomy in Cambridge, opening up a new branch of astrophysics - work recognised by the award of a Nobel Prize to her supervisor. She has subsequently worked in many roles in many branches of astronomy, working part-time while raising a family. She is much in demand as a speaker and broadcaster and is now a Visiting Professor in Oxford and a Pro-Chancellor of Trinity College Dublin. She has been President of the Royal Astronomical Society and of the Institute of Physics and is now the (first female) President of the Royal Society of Edinburgh – Scotland’s National Academy of the Arts and Sciences.

Edward Cunningham CBE, FRSE

Edward Cunningham is the Chairman of the Enterprise Fellowship Scheme. His career included working in the civil service, industry and the World Bank as well as with the Scottish Development Agency where he was Director of Industry and Enterprise Development. He has served on the boards of a variety of companies including a number of early stage hi-tech enterprises. In the latter case, he has also been involved in the provision of venture capital. He had his education at Cambridge and the Harvard Business school.

John Swinney MSP

John Swinney joined the SNP in 1979 at the age of 15 and has held a number of posts within the Party at local and national level. He has been the National Secretary, Vice Convener for Publicity and Deputy Leader before leading the party from 2000-2004. John is a member of the SNP Scottish Government and was the Cabinet Secretary for Finance and Sustainable Growth from 2007-2014. In November 2014 John Swinney was appointed as Deputy First Minister of Scotland and Cabinet Secretary for Finance, Constitution and the Economy. After the Scottish Parliament election on 5th May 2016 John Swinney was re-appointed as the Deputy First Minister and is now the Cabinet Secretary for Education and Skills.

Sandy Kennedy, Chief Executive, Entrepreneurial Scotland

Entrepreneurial Scotland is at the forefront of a movement to inspire, develop and connect Scotland’s leaders to build the most entrepreneurial society in the world. A law graduate of Cambridge University, Sandy qualified with Ashursts in London specialising in private equity before joining 3i, the venture capital firm. On returning to Scotland, he founded and significantly grew Klick Photopoint. He then jointly led in the turnaround of Bowie-Castle bank’s complete business with turnover of £120m. He is on the Advisory Boards of The Hunter Centre for Entrepreneurship, MIT REAP Scotland, Informatics Ventures and The Scottish EDGE Fund and is on the Board of Social Investment Scotland.
Speakers/Session Chairs

Dr Eleanor Mitchell
Eleanor Mitchell is Director of Entrepreneurial Growth, Grant Appraisal and Management at Scottish Enterprise. Dr Mitchell leads a team which works with entrepreneurs, companies, universities and other partners in Scotland to build an entrepreneurial ecosystem which nurtures Scotland's entrepreneurial individuals and companies and equips them with the ambition, skills and resources to grow to scale. Following an early career with a number of small biotech and software companies, in 2004 she joined then lead ITI Life Sciences. After integration of ITI into Scottish Enterprise, she implemented a revised commercialisation strategy for Scottish Enterprise focusing on delivering increased economic impact from early stage technology opportunities.

Professor Grahame Bulfield CBE, FRSE
Grahame Bulfield is an Emeritus Professor of Genetics at the University of Edinburgh and a Consultant in Biotechnology. From 2002 to 2008 he was Vice Principal and Head of the College of Science and Engineering at the University of Edinburgh, and is a former Director of the Roslin Institute. Since 1993 he has been involved in the spin-out of many companies in academia, first as Director and Chief Executive of Roslin Institute and then as Head of the College of Science and Engineering at the University of Edinburgh. He has been associated with the Enterprise Fellowship Scheme almost since its inception and was recently Chair of the BBSRC’s Enterprise Fellowship Panel, and is currently an advisor to two medical start-up companies.

Shonaig Macpherson CBE, FRSE, DUniv
Shonaig Macpherson qualified as a solicitor in England and Wales and Scotland, and specialised in intellectual property law, advising on protection and commercialisation. As senior partner of McGrigors (now Pinsent Mason) she lead one of the most successful IP teams in the UK. Since retirement Shonaig has undertaken a number of non-executive roles in government, higher education and the third sector; including Scottish Government, the National Trust for Scotland, ITI Scotland, University of Edinburgh, Heriot Watt University and the Open University. She is currently Chair of the Royal Lyceum Theatre Company and the Robertson Trust and serves on the Board of the Scotland Office, Futurelearn and Euan’s Guide.

Professor Sir Jim McDonald FREng, FRSE, FInstP, FIET
Jim McDonald joined the University of Strathclyde in 1984 following 7 years in the electric utility industry and was appointed to the Rolls-Royce Chair in Electrical Power Systems in 1993. He became Principal and Vice Chancellor of the University of Strathclyde in 2009. Currently he Co-chairs, with the First Minister of Scotland, the Scottish Government’s Energy Advisory Board and he is Chairman of the Independent Glasgow Economic Leadership Board. He also holds senior business appointments with the Weir Group, Scottish Power, the UK Offshore Renewable Energy Catapult and the UK National Physical Laboratory. He also Chairs two of the pan-Scotland research pools in Energy and Engineering and the Royal Academy of Engineering Research Committee.
Enterprise Fellows Presenting

Ann Attridge, Founding Director of Klik2learn Ltd.
Scottish Enterprise supported Enterprise Fellow, 2010

Prior to founding Klik2learn, Ann spent over twenty years in various educational roles including management and teacher training. A particular focus in her early career was second language acquisition and research into intelligibility. Klik2learn has developed ‘Journey 2 English’ an interactive English language learning package leading to certification. With Innovate UK support, the company developed ‘Protalk’ a proprietary technology for improving spoken English. Klik2learn is currently working with several partners on ‘Journey 2 Basic Skills’ an adaptive learning methodology which will offer a mobile, offline solution for acquiring basic literacy, numeracy and English skills.

Dr. Caroline Barelle, CEO and Founder of Elasmogen Ltd.
Scottish Enterprise/BBSRC supported Enterprise Fellow, 2015

Elasmogen is a next generation therapeutic biologics company. The company discovers and develops soloMERs which are novel drugs for site-specific treatment of auto-immune inflammatory diseases and cancer. Before establishing Elasmogen, she successfully led teams at Wyeth Inc and Pfizer Inc in Global Bio-therapeutic Technologies, progressing early platform technologies to late stage clinical development. Prior to this she was Alliance and Programs Manager at Haptogen Ltd and a key part of the acquisition team that successfully exited the business to Wyeth Inc. She is a doctoral graduate from the University of Aberdeen in Biochemistry and a master graduate in business (MBA) from Robert Gordon University.

David Hunter, CEO and Founder of Shot Scope Technologies Ltd.
Scottish Enterprise supported Enterprise Fellow, 2014

Edinburgh-based start-up Shot Scope Technologies has launched two products to the international golf market in two years, grown to a team of 20 and amassed thousands of users globally. The company’s second-generation product, Shot Scope V2 is the first to combine automatic performance tracking with GPS distances using wearable technology. Hunter, who was named Scottish Entrepreneur of the Year by BQ in 2017, started his career in Electronics Design Engineering before gaining his PGDE in 2012 from Edinburgh University. It was at university that David was first supported to take his golf technology idea forward and since then, the growth of his business has been rapid and global.
Callum Murray, CEO of Amiqus Ltd.
Scottish Enterprise supported Enterprise Fellow, 2014

Callum Murray is the founding CEO of Amiqus, a tech startup based in Edinburgh and Cambridge with a mission to make civil justice accessible to everyone. Their first product Amiqus ID handles anti-money laundering and compliance checks online, turning hours of paper-based administration into minutes of online compliance while keeping client data secure and reducing administrative costs. Amiqus ID went from zero to beta in six months, generating revenue 12 months later. In 2017, Amiqus ID attracted 20 early-adopting clients and became an approved supplier for the Law Society of Scotland. Former Standard Life Chief Executive Sir Sandy Crombie joined the Amiqus board as Chairman in June 2017.

Dr. David Heath, CEO and Founder of Cutitronics Ltd.
Scottish Enterprise supported Enterprise Fellow, 2009

Throughout his post-doctoral research David focussed on transdermal medical technology, and it was while presenting at a skincare conference that David had his “light bulb moment”, and realised that the expertise he had developed could be reapplied to solve some of the major challenges faced by the cosmetic skincare industry. Thus Cutitronics was born! David worked on the commercialisation of his research during his Enterprise Fellowship and soon the company was spun out of the University of Strathclyde. In 2015 David recruited the Cutitronics team and together they launched their disruptive technology into the skincare market. Cutitronics is now a multi-award winning company; strategically white labelling their patented platforms and devices for global skincare brands.

Dr. Margaret Anne Craig, CCO, Stem Cell & Device Laboratory
BBSRC supported Enterprise Fellow, 2011

Dr Margaret Anne Craig co-founded and led Clyde Biosciences Ltd for 4 years, where she was instrumental in the company’s development of world-leading technologies for cardiac drug screening using stem cells. During her time with Clyde Biosciences she secured £2M of venture funding. In 2016 she became the Chief Commercial Officer of Stem Cell and Devices Laboratory in Japan, with a remit to globally commercialise Nobel Prize winning stem cell technology from Kyoto University. In this role she has successfully secured £5m of Series B funding from Japanese investors. Margaret Anne is one of the first Women’s Enterprise Ambassadors for Scotland and supports women-lead businesses to start-up and grow internationally.
Discussion Panelists

Discussion 1:
“The Future for High Growth High Tech Start-Ups”
Chair: Dr. Eleanor Mitchell, Scottish Enterprise

Ian Ritchie CBE, FREng, FRSE, FBCS
Business Angel

Ian Ritchie is the non-executive Chairman of Iomart plc, Tern plc, Computer Applications Service, and Krotos. He founded OWL in 1984 which pioneered hypertext (web) technology and sold it to Panasonic in 1989. He has since been involved in over 40 start-up high-tech businesses. He serves on the board of the Edinburgh International Science Festival, the National Theatre of Scotland, and Chairs the Board of Dynamic Earth, Edinburgh’s Science Centre. He has been a board member of Channel 4 TV, Vice President of the Royal Society of Edinburgh, and Honorary Treasurer of the Royal Academy of Engineering (2012-2016). He was awarded a CBE in 2003 for services to Enterprise and Education.

Dr. Kevin Parker FRSC
Director of KKI Associates Ltd.

Dr Kevin Parker is one of the UK’s most experienced technology commercialisation consultants and trainers. He has worked on over 250 commercialisation projects, and trained over 2500 research staff in business and entrepreneurial skills. People he trained have included the founders of BigDNA, Haptogen, Lux Assure, Advanced Pest Solutions, Novabiotics, Reactec and Holoxica (several of whom are former RSE Enterprise Fellows). Kevin has written papers on the ‘Great Mistakes of Commercialisation’ and on the techniques for inculcating business skills in research specialists. He became an FRSC in 2016 for his development of Problem-based Learning teaching materials for the Royal Society of Chemistry’s ‘Learn Chemistry’ web portal.

Dr. John Nicholls, Chief Commercial Officer, M Squared Lasers
Scottish Enterprise supported Enterprise Fellow, 1998

John is a scientist and serial technology entrepreneur who is passionate about using science and technology to make a difference in the world. He has founded and built several science-based companies; the accumulated revenues of the businesses he has built being >£250M. John originally gained a PhD in Physics at Strathclyde University before founding Photonic Materials as part of his RSE Enterprise Fellowship. For the last 6 years, John has been the Chief Commercial Officer at M Squared Lasers where he secured major investment to grow the business and then developed and led the commercial team as product sales achieved c40% year on year profitable growth.
Discussion Panelists

Discussion 1:
“The Future for High Growth High Tech Start-Ups”
Chair: Dr. Eleanor Mitchell, Scottish Enterprise

Dr. Christopher Leburn, CEO and Founder of Chromacity Ltd.
Scottish Enterprise supported Enterprise Fellow, 2013

Christopher Leburn has been leading Chromacity since incorporation. This is the company he founded during his RSE Enterprise Fellowship that was built on work from a laser research group within Heriot-Watt University. Christopher holds a PhD in Laser Physics from the University of St Andrews. To develop his commercial skills, Christopher secured a Royal Society of Edinburgh Enterprise Fellowship back in 2013. He has closed two rounds of seed investment to develop Chromacity into a company that now produces four different laser products within the life sciences imaging and spectroscopy markets.

Enterprise Fellowship Programme Impact

- Since 2012 we have received 230 applications and awarded 82 Enterprise Fellowships (47.5 funded by Scottish Enterprise, 17.5 funded by BBSRC, 11 funded by STFC, 5 funded by NERC, 1 funded by HIE).
- Year on year growth in applications to the programme continues to grow, with 2016 and 2017 seeing the biggest number of Enterprise Fellows (combined cohorts) going through the scheme.
- The male to female ratio of applications remains strong; 41% of Enterprise Fellows in the last 5 years were female.
- In the 20 years of the programme, SE supported Enterprise Fellows have been hosted by 17 Universities and Research Institutes across Scotland.
- In a recent survey (October 2017):
  - Former Enterprise Fellows reported having attracted over £90M follow-on investment in the form of public funds and private investments
  - 98% of former Enterprise Fellows agreed that the Enterprise Fellowship programme had developed their business skills
  - 100% Enterprise Fellows said that the Enterprise Fellowship had enabled them to better understand the commercial sector
  - 84% felt that the Enterprise Fellowship had increased their level of ambition for their company
  - 86% agreed that the Enterprise Fellowship gave them the time to build their spin-out or start-up company
  - 90% of Enterprise Fellows said that the programme contributed to the establishment or further development of a spin-out or start-up company
Discussion Panelists

**Discussion 2: “The Future Environment for Academics Moving Into Enterprise”**

**Chair: Professor Grahame Bulfield CBE, FRSE**

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**Callum Murray, CEO of Amiqus Ltd.**
**Scottish Enterprise supported Enterprise Fellow, 2014**

Callum Murray is the founding CEO of Amiqus, a tech startup based in Edinburgh and Cambridge with a mission to make civil justice accessible to everyone. Their first product Amiqus ID handles anti-money laundering and compliance checks online, turning hours of paper-based administration into minutes of online compliance while keeping client data secure and reducing administrative costs. Amiqus ID went from zero to beta in six months, generating revenue 12 months later. In 2017, Amiqus ID attracted 20 early-adopting clients and became an approved supplier for the Law Society of Scotland. Former Standard Life Chief Executive Sir Sandy Crombie joined the Amiqus board as Chairman in June 2017.

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**Grant Wheeler, Head of Enterprise Development, Edinburgh Research and Innovation Ltd. University of Edinburgh**

Grant manages Edinburgh Research and Innovation’s Enterprise Development team – a grouping that comprises the company formation support activities for both staff and students; the University’s technology company incubation facilities; and Old College Capital, the University’s in-house venture capital fund. Since 1995, Grant has been involved in company formation and incubation activities. In 2000 he joined the University as part of its Scottish Institute for Enterprise team. Prior to that, Grant worked for SMEs in the North Sea oil industry and in the financial sector. Grant is a director of Old College Capital and the Edinburgh Technology Fund. He has a degree in Business and Economics – from a long time ago!

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**Dr. Claudia Cavalluzzo**
**Deputy Director of Converge Challenge**

Dr. Claudia Cavalluzzo is the Deputy Director of Converge Challenge and the Enterprise Outreach Manager at Heriot-Watt University. In this role Claudia is responsible for supporting and developing collaborative partnerships with all the Scottish Universities and Research Institutes and all stakeholders within the entrepreneurial eco-system in Scotland. Alongside this, she also advises prospective Converge Challenge participants. Prior to joining the Converge Challenge in 2017, she worked for Entrepreneurial Scotland where she headed the Saltire Fellowship, a programme she successfully completed in 2015. Claudia’s experience spans from academia, private and third sector.
Dr. Caroline Barelle, CEO and Founder of Elasmogen Ltd.  
Scottish Enterprise/BBSRC supported Enterprise Fellow, 2015

Elasmogen is a next generation therapeutic biologics company. The company discovers and develops soloMERs which are novel drugs for site-specific treatment of auto-immune inflammatory diseases and cancer. Before establishing Elasmogen, she successfully led teams at Wyeth Inc and Pfizer Inc in Global Bio-therapeutic Technologies, progressing early platform technologies to late stage clinical development. Prior to this she was Alliance and Programs Manager at Haptogen Ltd and a key part of the acquisition team that successfully exited the business to Wyeth Inc. She is a doctoral graduate from the University of Aberdeen in Biochemistry and a master graduate in business (MBA) from Robert Gordon's University.

Stuart Mackenzie, Commercialisation Infrastructure Manager, University of Strathclyde

Stuart Mackenzie manages investments into, and ongoing relationships with, spin-out companies. Stuart was the Founder and first Chair of the Scottish University Research and Commercialisation Directors Spin-out Support Group, and is on the Steering Group for the Converge Challenge, for which he has also acted as a judge. Stuart is a Chartered Accountant, and a former director of PraxisUnico. The University of Strathclyde has hosted over 30 RSE Enterprise Fellows, most of whom have gone on to form or play a significant role in technology companies. The University has formed over 60 spin-out companies, most of which are still trading. Today these spin-outs employ over 850 people.

Dr. Tim Willis, Founder of Flexpansion Ltd.  
Scottish Enterprise supported Enterprise Fellow, 2015

Tim set up Flexpansion (Flexible Text Expansion) to commercialise his PhD research in Informatics at Edinburgh University, focusing on Natural Language Processing. His product is custom word-prediction software to double typing speed on touchscreens, for specialist text creation by professionals. Language modules can be loaded, removed, mixed and updated to allow long words and phrases to be typed in a handful of keystrokes. Training can be done in a matter of seconds. Applications include oil & gas, healthcare, and indeed any technical field. He was an RSE Enterprise Fellow from 2015-16.
Discussion Panelists

Discussion 3:
“Stimuli for Innovation in the Future”
Chair: Shonaig Macpherson CBE, FRSE, DUniv

Dr. Marie-Claire Parker, Business Development Manager, Stratified Medicine Scotland Innovation Centre
Scottish Enterprise supported Enterprise Fellow, 2001

Marie Claire has commercial expertise in biotech SMEs having run XstalBio Ltd for 10 years - the company she founded during her Enterprise Fellowship in 2001. She now works at the Stratified Medicine Scotland Innovation Centre where she draws on her broad experience base in business development, contractual engagement and licensing. Marie-Claire has a PhD in Chemistry from the University of Strathclyde, has worked with the majority of the top 20 pharmas and in 2006 was awarded the Gannochy Trust award for Innovation, Scotland's highest award for individual achievement in innovation. She currently sits on the Life Sciences Industry Leadership Group (LS-ILG).

Professor Babs Oyeneyin, Professor of Engineering, Robert Gordon University
Scottish Enterprise supported Enterprise Fellow, 2009

During his Enterprise Fellowship in 2009, Babs Oyeneyin founded Intelligent Flow Solutions Ltd. Professor Oyeneyin now works at Robert Gordon University as a Professor of Engineering. In this role he draws upon his previous commercial experience. His major interests and current research projects are in multiphase fluid flow dynamics, integrated sand management, produced water management, oil/gas well engineering, unconventional reservoir management, flow assurance and production optimisation in deepwater environment. These are areas in which he has had over 100 technical publications to his credit.

Dr. David McBeth, Director of Research and Knowledge Exchange Services, University of Strathclyde

David McBeth has headed up the the University’s Research and Knowledge Exchange Services Directorate (RKES) since 2003. RKES is the professional service that supports all the University’s research and knowledge exchange business. Its activities span policy and strategy development; new business development for R&KE support for all grants and contracts; postgraduate research and commercialisation. Prior to joining Strathclyde, David worked at Edinburgh Napier University. During this time, he began a secondment with the RSE where he worked on the joint inquiry with Scottish Enterprise into commercialising Scotland’s science base. This inquiry led to the creation of the RSE Enterprise Fellowships scheme.
Discussion Panelists

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Dr. Olivia Feng, Founder and CEO of Hellouni Ltd.
Scottish Enterprise supported Enterprise Fellow, 2014

Olivia Feng is the founder and CEO of Hellouni, a UK-based edtech company that provides innovative applications and conversion solutions for universities and prospective applicants worldwide. Hellouni’s B2C2B platform uses machine learning and mobile-first technology to connect applicants with universities and help universities optimise applicant engagement and conversion. Dr Feng is originally from China and completed her doctoral research in Behaviour Accounting at the Adam Smith Business School at the University of Glasgow. She was winner of the Sirius programme, where she was selected from over 2000 teams worldwide and she was recently a finalist in the 2017 AccelerateHER Awards.

Dr. Alex Ward, Managing Director, Razorbill Instruments Ltd.
Scottish Enterprise supported Enterprise Fellow, 2014

Following an undergraduate degree in Chemistry at Imperial College London, Alex completed a PhD in solar cell physics at the University of St Andrews. The idea for Razorbill Instruments was germinating while Alex was finishing his PhD thesis and he entered and pitched at the Converge Challenge business competition finals at this time. During 2014, Alex became an RSE Enterprise Fellow where he received the training and support necessary to continue to kindle the business into life. Three years later, with Alex as Managing Director, Razorbill Instruments is thriving and selling cutting-edge research tools to physicists in laboratories around the world.
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